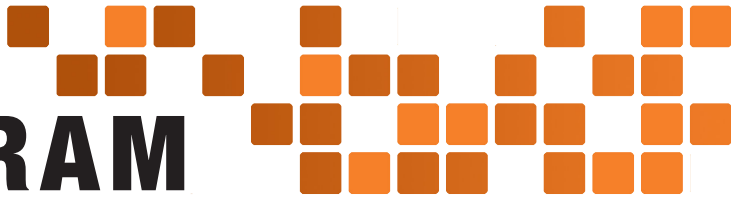


PANDUIT ONESM PARTNER PROGRAM



WHY CHOOSE A PANDUIT ONE PARTNER ?

Together with our Panduit ONE Partners, we deliver quality products, solutions and services, helping YOU – our valued customers – achieve YOUR project goals on time and on budget.

Panduit's innovative products, expertise and experience



Qualified, trained, certified Partners to support customers all along the lifecycle



Superior quality and technology leadership to help YOU achieve YOUR **operational and financial** goals

SUPPORTING YOUR BUSINESS NEEDS



Our Partners are **fully trained, certified, subject-matter** experts to ensure YOUR projects **utilize best practices** and comply with industry standards.



Our global channel network spans over **110 countries**, allowing YOU to find a trusted Panduit ONE Partner **when and where YOU need one**.



Panduit supports its Partners throughout the project lifecycle to understand **critical business needs** in order to offer YOU the right end-to-end physical **infrastructure solutions**.



Together with our Global Strategic Alliances, including **Cisco®, EMC®, VCE®, General Cable®** and **Rockwell Automation®**, our Partners provide YOU with **innovative, integrated and holistic solutions**.







Only accredited Panduit ONE Partners can offer the **Panduit® Certification PlusSM System Warranty**. This system provides YOU with the assurance that YOUR new structured cabling system **meets or exceeds the Commercial Building Telecommunications Cabling Standard**.

SOLUTIONS AND COMPETENCIES

The Panduit ONE Partner Program includes solutions and competencies, to enhance our Partners' capabilities and provide YOU with a comprehensive solution tailored to YOUR business requirements.

PANDUIT PHYSICAL INFRASTRUCTURE SOLUTIONS

COMPETENCIES		Enterprise Structured Cabling	Data Center		Industrial Automation
			Physical Infrastructure	Data Center Infrastructure Management (DCIM)	
DESIGN	Provides inclusive designs and layouts for optimal solutions				
DEVELOP	Consults to identify customer needs and provide solution recommendations	Comprehensive solutions for high bandwidth and converged networks	Solutions that drive performance, efficiency and maximum capacity utilization for the greatest ROI	Improve visibility and decision making by leveraging accurate and actionable data	Reliable physical infrastructure for simplified and robust industrial network and IOT deployments
DEPLOY	Installs Panduit products and implements project plans				